

# 5 BENEFITS OF LEARNING WITH A LIVE INSTRUCTOR



CONVENIENCE.



ANSWERS.



STRUCTURE.



SUPPORT.



## ONLINE LEARNING SHOULD NOT MEAN LEARNING ALONE

Online learning can be convenient, but watching prerecorded videos and trying to understand unfamiliar real estate concepts alone is not the right learning environment for everyone.

You may be wondering:

- What if I do not understand the material?
- Who will answer my questions?
- Will I stay motivated enough to finish?
- How will I know whether I am prepared for the licensing exams?

## 5 BENEFITS OF LEARNING WITH A LIVE INSTRUCTOR

### 1. GET ANSWERS TO YOUR QUESTIONS

Real estate includes unfamiliar terms, laws, calculations and concepts. Instead of searching online or replaying a prerecorded lesson, you can ask questions during class and receive an explanation from your instructor.

### 2. LEARN THROUGH PRACTICAL EXAMPLES

Reading a definition is not always enough to understand how a concept works. Your instructor can explain the material using practical examples that make complex information easier to understand and remember.

### 3. FOLLOW A STRUCTURED SCHEDULE

Self-paced courses require you to create and maintain your own schedule. HCG's scheduled weeknight classes provide structure and accountability to help you remain engaged and continue progressing toward course completion.

#### **4. LEARN WITH OTHER ASPIRING AGENTS**

You will participate in a virtual instructor-led classroom with other students who are also preparing to begin real estate careers. Their questions, perspectives and participation can contribute to a more engaging learning experience.

#### **5. RECEIVE GUIDANCE FROM AN EXPERIENCED REAL ESTATE PROFESSIONAL**

Your instructor brings real-world real estate experience into the classroom, helping you connect required course concepts with the profession you are preparing to enter.

### **YOU DON'T HAVE TO CHOOSE BETWEEN CONVENIENCE AND LIVE SUPPORT**

HCG Real Estate School gives you both:

- The convenience of attending virtually through Zoom
- Live instruction from an experienced real estate professional
- Opportunities to ask questions and interact with your instructor
- A structured schedule to help you stay accountable
- Practical explanations and real-world examples
- An engaging learning environment with other aspiring agents

### **YOUR FIRST REQUIRED STEP STARTS WITH EDUCATION**

Your first step toward earning a Virginia real estate license is completing a state-approved Virginia real estate pre-licensing course.

HCG Real Estate School helps aspiring agents begin that journey with live instruction, practical examples and a structured learning experience that students enjoy.

## **READY TO EXPLORE YOUR NEXT STEP?**

Review HCG Real Estate School's Virginia pre-licensing course details, upcoming schedules and enrollment information.

### **[VIEW COURSE DETAILS](https://www.houstonconsultinggroup.com/hcg-real-estate-school)**

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