



YOUR PATH TO A VIRGINIA REAL ESTATE LICENSE

You may be interested in becoming a Virginia real estate agent but feel uncertain about the licensing process.

Where do you take the required course? Which examinations must you pass? When should you select a brokerage? How do you apply for your license? What should you do after becoming licensed?

The process may seem overwhelming when you look at everything at once, but it becomes much clearer when you follow it one step at a time.

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1. EXPLORE THE REAL ESTATE PROFESSION

Before beginning, learn what a real estate career actually involves. Real estate can offer flexibility, income potential and an opportunity to build something of your own, but it is also an entrepreneurial career that requires commitment, relationship-building, consistent lead generation and excellent client service. Consider your reasons for pursuing real estate, the skills you already possess and the commitments you will need to make.

2. COMPLETE A STATE-APPROVED PRE-LICENSING COURSE

Virginia salesperson applicants must complete a 60-hour, state-approved Principles of Real Estate course. This required education introduces important national and Virginia real estate concepts, laws and practices. HCG Real Estate School offers live, instructor-led classes on Zoom, allowing students to attend conveniently from anywhere in Virginia while receiving the structure and interaction of a classroom.

3. COMPLETE YOUR COURSE REQUIREMENTS

Attend the required live sessions, complete the guided self-study assignments and successfully complete the course requirements. After completing the course, you will receive documentation confirming your pre-license education.

4. PREPARE FOR AND PASS THE LICENSING EXAMINATIONS

Virginia salesperson applicants must pass both the national and Virginia portions of the salesperson examination. Your pre-licensing course provides the required foundational education, but you should also develop a focused study plan and use exam-preparation resources before testing.

5. COMPLETE THE FINGERPRINTING AND BACKGROUND CHECK PROCESS

Virginia real estate salesperson applicants must complete the required fingerprinting and background check process. Follow the current instructions provided by the Virginia Department of Professional and Occupational Regulation and its approved providers.

6. SELECT A SUPERVISING REAL ESTATE BROKERAGE

Before activating your real estate license, you will need to affiliate with a qualifying Virginia real estate brokerage. Do not select a brokerage based only on commission splits. Compare its training, mentorship, technology, fees, lead generation support, culture and opportunities for professional growth.

7. SUBMIT YOUR LICENSE APPLICATION

After satisfying the applicable education, examination, fingerprinting and brokerage requirements, complete and submit your salesperson license application to the Virginia Real Estate Board. Always follow the current application instructions and requirements published by Virginia DPOR.

8. PREPARE TO LAUNCH YOUR REAL ESTATE CAREER

Receiving your license allows you to begin practicing under your supervising broker, but it does not automatically create clients or income. Develop a business plan, identify your target audience, build your database, learn how to generate leads and prepare to serve your first clients professionally.

YOUR FIRST REQUIRED STEP STARTS WITH EDUCATION

HCG Real Estate School offers the state-approved Virginia real estate pre-licensing course, helping aspiring agents begin that journey with live instruction, practical examples and a structured learning experience that students enjoy.

READY TO EXPLORE YOUR NEXT STEP?

Review HCG Real Estate School's Virginia pre-licensing course details, upcoming schedules and enrollment information.

[VIEW COURSE DETAILS](https://www.houstonconsultinggroup.com/hcg-real-estate-school)

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