



5 REASONS TO CONSIDER **REAL ESTATE** AS AN ADDITIONAL CAREER PATH

Build another professional option
without immediately leaving
your current job.



WANT ANOTHER SOURCE OF INCOME WITHOUT IMMEDIATELY LEAVING YOUR JOB?

Would another potential source of income help you reach your financial goals, reduce your dependence on one paycheck or create more options for your future?

You do not necessarily have to leave your current job to begin exploring another career path. Many aspiring real estate agents start by completing their pre-licensing education while continuing to work full-time, raise a family or manage other responsibilities.

Real estate is not a promise of quick or guaranteed income. It is an entrepreneurial career that requires commitment, relationship-building, consistent effort and excellent service. However, earning your Virginia real estate license can give you the opportunity to begin building an additional career alongside your current one.

5 REASONS TO CONSIDER REAL ESTATE AS AN ADDITIONAL CAREER PATH

1. START PREPARING WHILE YOU ARE STILL EMPLOYED

You can begin your required Virginia real estate education before deciding whether or when to make a major career change. This allows you to explore the profession and develop your knowledge without immediately giving up the security of your current job.

2. CREATE ANOTHER POTENTIAL SOURCE OF INCOME

A real estate license can open the door to earning commissions by helping qualified buyers and sellers successfully complete real estate transactions. Your income is not guaranteed. It will depend on your preparation, effort, market conditions and ability to generate and serve clients.

3. USE SKILLS YOU ALREADY HAVE

Experience in education, sales, customer service, marketing, leadership, hospitality, government service, the military or entrepreneurship may have already helped you develop valuable real estate skills. Communication, organization, problem-solving, negotiation and relationship-building can all transfer to a real estate career.

4. BUILD A BUSINESS THAT CAN GROW OVER TIME

Real estate provides an opportunity to begin building a client base, professional network and referral business. Some agents begin dual-career and gradually grow their businesses as their experience, relationships and opportunities increase.

5. CREATE MORE OPTIONS FOR YOUR FUTURE

Your current job does not have to be your only professional option. A Virginia real estate license can help you begin developing another career path that may support your long-term personal, professional and financial goals.

READY TO TAKE THE FIRST STEP?

Your first step toward earning a Virginia real estate license is completing a state-approved Virginia real estate pre-licensing course.

HCG Real Estate School helps aspiring agents begin that journey with live instruction, practical examples and a structured learning experience that students enjoy.

READY TO EXPLORE YOUR NEXT STEP?

Review HCG Real Estate School's Virginia pre-licensing course details, upcoming schedules and enrollment information.

[VIEW COURSE DETAILS](https://www.houstonconsultinggroup.com/hcg-real-estate-school)

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